

## VOTERS

Adrian Tierney-Jones, beer writer  
Andrew Hawes, managing director, Mentzendorff  
Andrew Shaw, head of drinks trading, Marks & Spencer  
Caroline Thompson-Hill, managing director Europe, Accolade Wines  
Chris Stroud, market manager, Europe, New Zealand Winegrowers  
Daniel Lambert, managing director, Daniel Lambert Wines  
Dawn Davies MW, head buyer, Speciality Drinks  
Dawood Perez, managing director, Bestway Wholesale  
Dennis Whiteley, managing director, Boutinot  
Ed Baker, managing director, Kingsland Drinks  
Emma Heal, managing director, Lucky Saint  
Gabe Cook, cider writer and broadcaster  
Gareth Bath, managing director, Distill Ventures  
Hannah Tovey, director, London Wine Fair  
Howard Dix, business unit director, Carlsberg Marston's Brewing Company  
James Crawford, managing director, Naked Wines  
James Davis MW, vice president of product development, Henkel Freixenet  
James Halliday, commercial director, Diageo GB Take Home  
Jancis Robinson MW, writer and broadcaster  
Jay Wright, chief executive, Virgin Wines  
Jeff Evans, chair, International Beer Challenge  
Jo Wehring, UK market manager, Wines of South Africa  
Jon Worsley, chief executive, Bancroft Wines  
Julian Dyer, marketing director, Australian Vintage  
Kim Wilson, managing director, North South Wines  
Laura Jewell MW, regional general manager, Wine Australia  
Laura Willoughby, co-founder, Club Soda  
Liz Peck, commercial director, Quintessential Brands UK  
Lucy Bearman, wine portfolio director, Pernod Ricard  
Lucy Britner, editor, Drinks Retailing  
Magnavai Janjo, sales director, MJ Wine Cellars  
Mark Kears, managing director, Les Grands Chais de France  
Martin Thatcher, co-owner and cidemaker, Thatchers  
Martyn Railton, managing director, Euroboozer  
Matt Tipping, chief executive, Jeroboams  
Matthew Jukes, writer  
Maxine Hoy, grocery & convenience sales director, Halewood Artisanal Spirits  
Melissa Draycott, managing director, González Byass  
Michael Saunders, chief executive, Bibendum  
Michael Vachon, co-founder, Maverick Drinks  
Miles Beale, chief executive, Wine & Spirit Trade Association  
Millie Milliken, freelance journalist and head of content, Our Whisky  
Neil Ridley, partner, Caskstrength Creative  
Nick Larsson-Bell, senior spirits & beer buyer, Harvey Nichols  
Nicky Forrest, managing director, Phipps PR  
Neil Tully MW, founder & creative director, Amphora Design  
Nigel Huddleston, journalist & Drinks Retailing Awards chair  
Nik Darlington, marketing director, Graft Wines  
Olly Smith, broadcaster, *Saturday Kitchen*  
Paul Letheren, chief executive, Off-Piste Wines  
Paul Schaafsma, managing director, Benchmark Drinks  
Pete Newton, spirits, beer, softs & tobacco buyer, Booths  
Peter Holland, rum writer & consultant  
Pierpaolo Petrassi MW, trading director of drinks, Waitrose  
Pritesh Mody, founder, World of Zing  
Richard Bampfield MW, consultant  
Richard Lloyd, general manager European operations, Accolade Park  
Richard Jones, managing director, Reh Kendermann  
Richard Siddle, editor, *The Buyer*  
Regine Lee MW, head of operations, Liberty Wines  
Robin Copestick, managing director, Freixenet Copestick  
Samantha Halliday, commercial director, *Drinks Retailing*  
Simon Cairns, BWS category trading manager, Co-op  
Simon Lawson, general manager, Casella Family Brands  
Simon Thorpe MW, chief executive, Wine GB  
Steve Finlan, chief executive, The Wine Society  
Steve Moody, managing director, Fells  
Stuart Howe, technical development manager, Institute of Brewing & Distilling  
Susanna Forbes, co-founder, Little Pomona  
Ted Sandbach, owner & chairman, Oxford Wine Co  
Tamara Roberts, chief executive, Ridgeview Wine Estate  
Tim Atkin MW, wine writer & broadcaster  
Tom Harvey, co-founder, YesMore Agency  
Tony Laithwaite, co-founder, Direct Wines  
Tony Watson, general manager EMEA, Treasury Premium Brands  
Troy Christensen, chief executive, Enotria & Coe  
Victoria Anderson, wine buyer, Booths  
Victoria Moore, wine writer

# 100

## Drinks Retailing

### MOST INFLUENTIAL 2022

The 100 Most Influential People in UK Wine Retailing has had a makeover. We've opened up the list beyond wine to reflect the whole UK drinks retailing scene. And that's not all - this year, the list was decided by industry votes, rather than editorial selection.

We welcomed votes from some top industry names (listed left) and as the survey grows, we hope to welcome even more voters from all parts of the industry.

Voters could choose three individuals who work in the UK drinks industry, connected to the off-trade. They were asked to vote for those who have innovated, pushed the industry forward, addressed injustices and issues, or used their influence to benefit the drinks retailing community. They were not allowed to vote for themselves or for anyone with whom they are in business. We will not reveal who they voted for.





## Hal Wilson, managing director, Cambridge Wine Merchants

With 28 years of buying experience as the co-founder – with Brett Turner – and managing director of one of the UK's leading independent drinks retailers, it was no surprise that Wilson was named independent wine buyer of 2020 in the London Wine Fair Awards. Wilson has consistently worked to expand and refine the retailer's superb ranges at its retail and hybrid outlets in Cambridge.



## Rebecca Hull MW, wine buyer, Waitrose

As well as being Waitrose's resident rosé expert, Hull is responsible for wines produced in Australia and New Zealand.

Hull has worked at Waitrose since 2005 and became an MW in 1997 when she won the Tim Derouet Award for her exceptional exam performance.

## Freddie Cobb, head of drinks & wine buyer, Vagabond Wines

Hybrid retailer and bar operator Vagabond Wines is a firm favourite among adventurous wine drinkers, offering a range of premium wines including a dedicated "wines under £20" section for customers looking to enjoy quality wine without breaking the bank. Wine buyer Freddie Cobb joined the team in 2019, and his previous roles include stints as a winemaker with Enotria and at King Jack Winery in Australia.

## Daniel Lambert, managing director, Daniel Lambert Wines

2022 marks 30 years since Lambert established his wine agency. Sourcing wines directly from producers, it has become one of the most successful operators in the UK, and received mentions in *Harpers' Top 50 UK Wine Wholesalers* in 2018 and 2019. Lambert himself has become a trade celebrity as he continues to publicly address the impacts of Brexit on the drinks industry.



## Gabe Cook, cider writer and broadcaster

Otherwise known as The Ciderologist, Cook has worked in the cider industry for 15 years and is a pioneer of what he describes as the "cider revolution". 2021 saw the release of his *Modern British Cider* book, created in collaboration with CAMRA. The book traces the 2,000 year journey of cider in the UK. Recently, Cook has been travelling the UK to run a series of pommelier courses through the Beer & Cider Academy.

## Gérard Bertrand, winemaker, Gérard Bertrand group

A former rugby player, Bertrand unexpectedly took over his family's wine estate after the death of his father. Now, he is regarded as one of the leading winemakers in the Languedoc. Owner of 16 estates, Bertrand has a winemaking approach that centres on biodiversity and working in harmony with the environment. Earlier this year, he launched his latest book, *Nature at Heart: For a Better World*, in which he explores his passion for sustainability and the need to adopt a form of viticulture that is at one with nature.